

## Message Text

UNCLASSIFIED

PAGE 01 BONN 03001 161753Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----047397 170725Z /13

R 161746Z FEB 78  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 5927  
AMCONSUL HAMBURG

UNCLAS BONN 03001

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - PRESTWOOD PAN AMERICAN  
HOUSTON, TEXAS

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE  
ONLY THE FOLLOWING PROSPECT(S):

KLAUS E. RODE KG  
ESPLANADE 39  
2000 HAMBURG 36  
CONTACT: MR. RODE  
PHONE: 040-341131  
TELEX: 02162370

AMCONSUL FRANKFURT REPORTS:

THIS HIGHLY SPECIALIZED MARKET IN WEST GERMANY IS  
SERVED BY THE FOLLOWING THREE GERMAN MANUFACTURING/  
DISTRIBUTION COMPANIES:

HERMANN LANZ, MASCHINENFABRIK  
P.O. BOX 1249  
D-7960 AULENDORF

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H. WEYHAUSEN, MASCHINENFABRIK  
POSTFACH 207  
D-2870 DELMENHORST

GEBR. EBERHARD  
POSTFACH 2060  
D-7900 ULM

WHICH BY VIRTUE OF THE FACT THAT THEY HAVE SET UP  
THEIR OWN DISTRIBUTION AND SALES NETWORK ALL OVER  
WEST GERMANY, ARE IN A POSITION TO BE AVAILABLE ON  
CALL FOR MAINTENANCE AND REPAIR IF AND WHEN REQUIRED.  
WE WOULD SUGGEST TO EXPLORE THE POSSIBILITY OF  
PLANT-TO-PLANT COOPERATION WITH ANY OF THESE GERMAN  
MANUFACTURERS. INDEPENDENT SALES AGENTS/DISTRIBUTORS  
ARE NOT AVAILABLE IN OUR CONSULAR DISTRICT.

SHOULD ANOTHER EXPRESSION OF INTEREST BE ELICITED, THE  
EMBASSY WILL REPORT IT IMMEDIATELY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
MEEHAN

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 feb 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BONN03001  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780073-0485  
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**From:** BONN  
**Handling Restrictions:**  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780249/aaaabpdt.tel  
**Line Count:** 77  
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**Litigation Codes:**  
**Litigation History:**  
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**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** ONLY  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** ONLY  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 25 feb 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - PRESTWOOD PAN AMERICAN HOUSTON, TEXAS DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOC  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a037dbd5-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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